Dynamic Investment Management



Where client journeys begin.

Strategic Risk Management is at our core. On the Dynamic team, it's at the heart of all we do for our wealth advisors and their clients across all life stages.

> The essence of portfolio management is the management of RISKS, not the management of RETURNS. Well-managed portfolios start with this precept."

BENJAMIN GRAHAM (1894-1976) Economist known as the "father of value investing"

4 Steps to Strategic Risk Management





Client Risk

Dynamic's proprietary Risk Tolerance Questionnaire (RTQ) measures your client's ability AND willingness to take on risk.

ABILITY

- Investment Purpose and Objective
- Time Horizon
- Spending and Withdrawal Plans

WILLINGNESS

- Market Volatility Tolerance
- Emotional Capacity for Losses
- Behavioral Attitude Toward Risk and Return

Willingness to take on risk:

/'wil in nis • tu: • teik • a:n • risk /

A behavioral finance concept that evaluates an investor's emotional

capacity to handle risk. The advisor's goal is to find investment solutions with which an investor is comfortable and less likely to make irrational decisions at the detriment of long-term retirement goals.

Underlying **Investment Risk**

Dynamic evaluates the risk of all your client's underlying investments to help determine appropriate fit and allocation.







Portfolio Risk

In addition to stock/bond ratio, we monitor key risk measures (beta, standard deviation, max drawdown, etc.) and utilize third party research tools such as Riskalyze and Morningstar to help evaluate and stress-test Dynamic portfolios to ensure consistent risk exposures.



There are no surprises! Dynamic's risk management is designed to provide stability for portfolios and provide reassurance for clients that their investments will behave as expected, regardless of market conditions.

Clients are comfortable with their investments. ultimately staying invested for the long-term and improving their chances of reaching their investment goals.



By aligning a client's risk tolerance with an appropriate portfolio, an advisor will:



PROVIDE THE POTENTIAL TO STAY INVESTED THROUGH MARKET DOWNTURNS



ENHANCE THE LENGTH OF TIME INVESTMENTS CAN PARTICIPATE IN THE MARKETS



IMPROVE THE CHANCES OF REACHING A CLIENT'S FINANCIAL GOALS

Schedule a demo today to find out how Dynamic's Strategic Risk Management philosophy can help your investor clients reach their long-term goals.

(877) 257-3840 JoinUs@DynamicWealthAdvisors.com



Dynamic Portfolio Services uses a risk-focused philosophy combined with a rules-based investment process to deliver enhanced, risk-adjusted returns. Our objective: To provide well diversified portfolios with robust due diligence, leading to better outcomes and improving the probability of reaching clients' long-term goals. Our passion: To deliver extraordinary value to advisors through an array of portfolio options, consulting, tax management, trade execution, monitoring,

Advisor Solutions

rebalancing, ongoing support and practice efficiencies. For more information, visit:

DynamicAdvisorSolutions.com/portfolio-services

Investment advisory services are offered through Dynamic Advisor Solutions, LLC, dba Dynamic Wealth Advisors, an SEC registered investment advisor.